

POSITION

Professor and holder of the Barry Pollard, MD / P&K Equipment, Inc. Professorship, Oklahoma State University, Department of Agricultural Economics
Position is 40% teaching & advising and 60% research.

EDUCATION

Ph.D., Economics, North Carolina State University (Committee Chair: Michele Marra), 2001
M.S., Agricultural Economics, Kansas State University (Committee Chair: Ted C. Schroeder), 1997
B.S., Agricultural Economics, Clemson University, 1996

TWENTY-ONE AWARDS AND HONORS—15 teaching & advising honors; 5 awards for exemplary journal articles; 1 Outreach award.

BOOKS

UNDERGRADUATE TEXTBOOK: Norwood, F. B. and Jayson L. Lusk. 2007. *Agricultural Marketing and Price Analysis*. Prentice-Hall. Has been translated to Greek.

ACADEMIC BOOK: Norwood, F. B. and Jayson L. Lusk. 2011. *Compassion by the Pound: The Economics of Farm Animal Welfare*. Oxford University Press: NY, NY.

ACADEMIC BOOK: Norwood, F. Bailey, Michelle Calvo, Sarah Lancaster, and Pascal Oltenacu. 2014. *Agricultural Controversies: What Everyone Needs To Know*. Oxford University Press: NY, NY.

NOVEL: Norwood, F. B. 2013. *Matrona's Four Children: A Tale of Harmony and Discord*. A historical and economic fiction. Independently published, so it's not a "real" publication.

FORTY-FIVE REFEREED JOURNAL PUBLICATIONS

- Most valuable methodological contributions concern the development of inferred valuation, calibrated auction-conjoint valuation method, and the out-of-sample log-likelihood model selection method.
- Two articles in the *Journal of Environmental Economics & Management*.
- Five articles in the *American Journal of Agricultural Economics*.
- Four articles on excellent teaching and advising.
- Twelve articles regarding farm animal welfare.
- Twenty-two articles concerning surveys, valuation, and consumer psychology.
- Second most cited *American Journal of Agricultural Economics* in 2013

MOST WIDELY-READ AND INTERESTING PUBLICATION

Lusk, Jayson L. and F. Bailey Norwood. 2009. "An Inferred Valuation Method." *Land Economics*. 85(3):500-514.

MOST INTERESTING TEACHING ACCOMPLISHMENT

Taught a MOOC (massive open online course) titled *Farm to Fork* to 79 enrolled students and approximately 800 students taking the course for free (non-credit).

MOST WIDELY VIEWED VIDEO

TED* talk titled: *A Class Worth of Netflix*, about my *Farm to Fork* class.

(<https://www.youtube.com/watch?v=X6hXQlObRtw>)

BOOK AND MEDIA REVIEW EDITOR—*American Journal of Agricultural Economics*.

PERSONALITY AND INTERESTS

As a youth Bailey trained and raced horses; competed poorly in the calf roping, team roping, and bareback riding events in rodeo; loved backpacking in the mountains; fished and hunted despite his poor results; became a Zulu Warrior on the NCSU rugby team; and loved playing the guitar, mandolin, and piano despite having zero musical talent. His dream was to publish a novel, and he did, but it was self-published and no one likes it. Economics was the only thing he was ever good at, so he is fortunate that he loves the subject. The Greco-Roman Stoics, the Transcendentalists, Alexander Pope, and Lao Tzu are his greatest source of inspiration. *Atlas Shrugged* and *Les Miserables* are his two favorite movies and books; Antonin Dvorak and Dmitri Shostakovich are his favorite composers. Maintaining a high school-like crush on his wife, he wrote her a song and hired a musician to sing it (<https://www.youtube.com/watch?v=ONlw377EP8M&feature=youtu.be>), and he marvels at the two daughters he and his wife created. Is a Quaker. Has a painful nerve condition that makes sitting highly painful and standing painful. For one year it was so painful to lie down that he slept every night floating in a hot-tub, giving him an unusual perspective on life. Was the 2006 Time Magazine Person of the Year (not a joke—look it up). His spirit animal is a dumpster fire, he spends many weekends reenacting the Cold War, and in 2008 he biked across America to raise greater awareness of himself.

EDUCATION

Ph.D., Economics, North Carolina State University (Committee Chair: Michele Marra), 2001
M.S., Agricultural Economics, Kansas State University (Committee Chair: Ted C. Schroeder), 1997
B.S., Agricultural Economics, Clemson University, 1996

EXPERIENCE

Professor, Oklahoma State University, Department of Agricultural Economics (6/14-present).
Position is 50% research and 50% teaching and advising.
Associate Professor, Oklahoma State University, Department of Agricultural Economics (6/07-6/14).
Assistant Professor, Oklahoma State University, Department of Agricultural Economics (12/02-06/07).
Postdoctoral Research Assistant, North Carolina State University, Department of Agricultural and Resource Economics (5/01-12/02).

AWARDS AND HONORS

2016 Honorary Mortar Board Initiate
2014-2015 Outreach Faculty Excellence Award
2015 WAEA Outstanding Undergraduate Teaching Award, More than Ten Years Experience
2015 Outstanding Faculty Member Award from The Four Governing Greek Councils
2014 Aggie-X Faculty Advisor of the Year
2013 James A. Whatley Award for Meritorious Research in Agricultural Sciences
2012 Aggie-X Faculty Advisor of the Year
2011 E. B. Knight Journal Article Award (NACTA Journal)
2010 CASNR Exemplary Faculty Award
2008 CASNR Exemplary Faculty Award
2008 AAEA Distinguished Teaching Award, Less than Ten Years Experience
2008 Aggie-X Faculty Advisor of the Year
2008 Jack Everly Award (*NACTA Journal*)
2007 Merrick Foundation Teaching Award
2007 Western Agricultural Economics Association Outstanding Published Research Award
2007 Alpha Zeta Outstanding Teacher Award
2007 Order of Omega Outstanding Teacher Award
2007 Aggie-X Teacher of the Year
2005 Outstanding Journal Article, Journal of Agricultural and Resource Economics
2005 USDA-NASULGC New Teacher Award
2005 North American Colleges and Teachers of Agriculture (NACTA) Teaching Award of Merit
2001 NCSU College of Agricultural and Life Sciences Outstanding Graduate Teaching Assistant
1991 Eagle Scout

BOOKS

Norwood, F. Bailey and Jayson L. Lusk. 2007. *Agricultural Marketing and Price Analysis*. Prentice-Hall.
An advanced undergraduate textbook. Has been translated into Greek.
Norwood, F. Bailey and Jayson L. Lusk. 2011. *Compassion, by the Pound*. Oxford University Press.

Norwood, F. Bailey, Michelle Calvo, Sarah Lancaster, and Oltenacu Pascal. 2014. *Agricultural Controversies: What Everyone Needs To Know*. Oxford University Press.

REFEREED JOURNAL PUBLICATIONS

45. Lusk, Jayson L. and F. Bailey Norwood. Forthcoming. "Some vegetarians spend less money on food, others don't." *Ecological Economics*.
44. Norwood, F. Bailey. November 13, 2015. "Understanding the Food Democracy Movement." *Choices*.
43. Marette, Stephen, Jayson L. Lusk, and F. Bailey Norwood. Forthcoming. "Choosing for Others." *Applied Economics*.
42. Lusk, Jayson L., Stephan Marette, and F. Bailey Norwood. October 27, 2013. "The Paternalist Meets His Match." *Applied Economic Perspectives and Policy*.
41. Smithson, Katie, Max Corbin, Jayson L. Lusk, and F. Bailey Norwood. 2014. "Predicting State-Wide Votes on Ballot Initiatives to Ban Battery Cages and Gestation Crates." *Journal of Agricultural and Applied Economics*. 46(1):107-124.
40. Norwood, F. Bailey. Forthcoming. "Farm Animal Welfare: Economics." *Encyclopedia of Animal Science*. Second edition.
39. Lusk, Jayson L. and F. Bailey Norwood. 2011. "Animal Welfare Economics." *Applied Economic Perspectives and Policy*. 33(4):463-483.
38. Thompson, P. B., M. Appleby, L. Busch, L. Kalof, M. Miele, F. B. Norwood, and E. Pajor. 2011. "Values and Public Acceptability Dimensions of Sustainable Egg Production." *Poultry Science*. 90:2097-2109.
37. Sumner, D. A., H. Gow, D. Hayes, W. Matthews, F. B. Norwood, J. T. Rosen-Molina, and W. Thurman. 2011. "Economic and Market Issues on the Sustainability of Egg Production in the United States." *Poultry Science*. 90:241-250.
36. Wilson, Mary, Carol Cook, and F. Bailey Norwood. 2010. "The Attributes and Attribute-Consequences of Great College Teachers." *The North American Colleges & Teachers of Agriculture Journal*. 54(4):55-65. **(Winner of the 2011 E. B. Knight Award)**
35. Lusk, Jayson L. and F. Bailey Norwood. 2010. "Speciesism, Altruism, and the Economics of Animal Welfare." *European Review of Agricultural Economics*. 39(2):189-212.
34. Norwood, F. Bailey and Jayson L. Lusk. 2011. "A Calibrated Auction-Conjoint Valuation Method: Valuing Pork and Eggs Produced Under Differing Animal Welfare Conditions." *Journal of Environmental Economics and Management*. 62:80-94.
33. Briggeman, Brian and F. Bailey Norwood. 2011. "Employer Assessment of the College Graduate: What Advisors Need To Know." *Natural Resources and Life Sciences Education*. 40:19-28.
32. Lusk, Jayson L. and F. Bailey Norwood. 2011. "Non-Market Valuation by Prediction Markets." *Applied Economic Letters*. (ifirst)1466-4291.
31. Seibert, Lacey and F. Bailey Norwood. 2011. "Production Costs and Animal Welfare for Four Stylized Hog Production Systems." *Journal of Applied Animal Welfare Science*. 14(1):1-17.
30. Chang, J. B., Lusk, Jayson L. Lusk, and F. Bailey Norwood. 2010. "The Price of Happy Hens: A Hedonic Analysis of Retail Egg Prices." *Journal of Agricultural and Resource Economics*. 35(3):406-423.

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29. Prickett, Rob, F. Bailey Norwood, and Jayson L. Lusk. 2010. "Consumer Preferences for Farm Animal Welfare: Results From a Telephone Survey of U.S. Households." *Animal Welfare*. 19:335-347.
 28. Lusk, Jayson L. and F. Bailey Norwood. 2010. "Direct v. Indirect Questioning: An Application to the Well-Being of Farm Animals." *Social Indicators Research*. 96:551-565.
 27. Norwood, F. Bailey and Jayson L. Lusk. 2009. "The Farm Animal Welfare Debate." *Choices*. 24(3).
 26. Lusk, Jayson L. and F. Bailey Norwood. 2009. "Some Economic Benefits and Costs of Vegetarianism." *Agricultural and Resources Economics Review*. 38(2):109-124.
 25. Boyer, Tracy, Brian Briggeman, and F. Bailey Norwood. 2009. "Demand for Multimedia in the Classroom." *Journal of Agricultural and Applied Economics*. 41(3):791-808.
 24. Lusk, Jayson L. and F. Bailey Norwood. 2009. "Bridging the Gap between Laboratory Experiments and Naturally Occurring Markets." *Journal of Environmental Economics and Management*. 58(2):236-250.
 23. Arunachalam, Bharath, F. Bailey Norwood, Jayson L. Lusk,, and Shida R. Henneberry. 2009. "An Empirical Investigation Into the Excessive-Choice Effect." *American Journal of Agricultural Economics*. 91(3):810-825.
 22. Chang, Jae Bong, Jayson L. Lusk, and F. Bailey Norwood. 2009. "How Closely Do Hypothetical and Laboratory Experiments Predict Field Behavior?" *American Journal of Agricultural Economics*. 91(2):518-534.
 21. Lusk, Jayson L. and F. Bailey Norwood. 2009. "An Inferred Valuation Method." *Land Economics*. 85(3):500-514.
 20. Lusk, Jayson L. and F. Bailey Norwood. 2008. "Public Opinion and the Ethics and Governance of Farm Animal Welfare." *Journal of the American Veterinary Medical Association*. 233(7):1-6.
 19. Gunderson, Michael, Jayson L. Lusk, and F. Bailey Norwood. 2009. "Getting Something from Nothing: An Investigation of Beef Demand Expansion and Substitution in the Presence of Quality Heterogeneity." *Review of Agricultural Economics*. 31(1):68-87.
 18. Norwood, F. Bailey, Brian Briggeman, and Shida R. Henneberry (Senior Authorship Shared). September, 2007. "How Do Employers Assess Job Candidate Attributes?" *The North American Colleges & Teachers of Agriculture Journal*. **(Winner of Jack Everly Award)**
 17. Lusk, Jayson. L., Ross J. Pruitt, and F. Bailey Norwood. 2006. "External Validity of a Framed Field Experiment." *Economics Letters*. 93: 285-290.
 16. Norwood, F. Bailey. 2006. "Less Choice is Better, Sometimes." *Journal of Agricultural and Food Industrial Organization*. 4(1):Article 3.
 15. Lusk, Jayson. L., F. Bailey Norwood, and J. Ross Pruitt. 2006. "Consumer Demand for a Ban on Antibiotic Drug Use in Pork Production." *American Journal of Agricultural Economics*. 88(4):1015-1033. **(Winner of the 2006 WAEA Outstanding Published Research Award)**
 14. Chung, Chanjin, F. Bailey Norwood, and C. E. Ward. 2006. "Producer Support for Checkoff Programs: The Case of Beef." *Choices*. Second Quarter.
 13. Norwood , F. Bailey, Chris Winn, Chanjin Chung, and Clem E. Ward. 2006. "Designing a Voluntary Beef Checkoff." *Journal of Agricultural and Resource Economics*. 31(1):74-92..
 12. Norwood , F. Bailey, and Jayson L. Lusk. 2006. "Instrument-Induced Bias in Donation Mechanisms: Evidence from the Field." *Contributions to Economic Analysis and Policy*. Special Issue on Field Experiments. 5(2):Article 3.

11. Norwood, F. Bailey, Ryan Luter, and Raymond Massey. 2005. "Asymmetric Willingness-to-Pay Distributions for Livestock Manure." *Journal of Agricultural and Resource Economics*. 39(3):431-448.
10. Norwood, F. Bailey and Shida R. Henneberry. 2006. "Show Me the Money! The Value of College Graduate Attributes as Stated by Employers and Perceived by Students." *American Journal of Agricultural Economics*. 88(2):484-498.
9. Lusk, Jayson L. and F. Bailey Norwood. 2005. "Modeling Beef Heterogeneity." *Journal of Agricultural and Applied Economics*. 37(3):603-618.
8. Lusk, Jayson L. and F. Bailey Norwood. 2005. "Effect of Experimental Design on Choice-Based Conjoint Valuation Estimates." *American Journal of Agricultural Economics*. 87(3):771-785.
7. Norwood, F. Bailey. 2005. "Can Calibration Reconcile Stated and Observed Preferences?" *Journal of Agricultural and Applied Economics*. 37(1):237-248.
6. Norwood, F. Bailey and Jan Chvosta. 2005. "Phosphorus Based Applications of Livestock Manure and the Law of Unintended Consequences." *Journal of Agricultural and Applied Economics*. 37(1):79-90.
5. Norwood, F. Bailey, Jayson L. Lusk, and Wade B. Brorsen. 2004. "Model Selection for Discrete Dependent Variables: Better Statistics for Better Steaks." *Journal of Agricultural and Resource Economics*. 29(3):404-419. **(Winner of 2004 JARE Outstanding Journal Article Award)**
4. Norwood, F. Bailey, Matthew C. Roberts, and Jayson L. Lusk. 2004. "Ranking Crop Yield Models Using Out-of-Sample Likelihood Functions." *American Journal of Agricultural Economics*. 86(4):1032-1042.
3. Murphy, Elizabeth, F. Bailey Norwood, and Michael Wohlgenant. 2004. "Do Economic Restrictions Improve Forecasts?" *Journal of Agricultural and Applied Economics*. 36(3):549-558.
2. Norwood, F. Bailey and Michele C. Marra. 2003. "Pesticide Productivity: Of Bugs and Biases." *Journal of Agricultural and Resource Economics*. 28(3):596-610.
1. Norwood, F. Bailey and Ted C. Schroeder. 2000. "Usefulness of Placement Weight Data in Forecasting Fed Cattle Marketings and Prices." *Journal of Agricultural and Applied Economics*. 32(1):63-72.

BOOK CHAPTERS

- Norwood, F. Bailey, Jayson L. Lusk, and Tracy Boyer. "Forecasting Hypothetical Bias: A Tale of Two Calibrations." *Environmental Economics, Experimental Methods*. Routledge Explorations in Environmental Economics. Routledge, United Kingdom. 2008.
- Henneberry, Shida R. and F. Bailey Norwood. 2008. "Careers in Agriculture." *Encyclopedia of Rural America*. Greyhouse Publishing. Millerton, NY.

OTHER ECONOMIC PUBLICATIONS (NON-PEER REVIEWED)

- Norwood, F. Bailey. 2011. "The Private Provision of Animal-Friendly Eggs & Pork." *American Journal of Agricultural Economics*. Principal Paper Section at the 2011 AEA Annual Meeting.
- Lusk, Jayson L. and F. Bailey Norwood. January 3, 2011. "The Locavore's Dilemma: Why Pineapples Shouldn't be Grown in North Dakota." Library of Economics and Liberty. www.econlib.org.
- Norwood, F. Bailey and Jayson L. Lusk. 2010. "Social Desirability Bias in Real, Hypothetical, and Inferred Valuation Experiments." *American Journal of Agricultural Economics*. Principal Paper Section at 2010 AAEA Annual Meeting.
- Norwood, F. Bailey. 2011. Review of book—*Happiness: A Revolution in Economics*, by Bruno Frey.

Norwood, F. Bailey. September 8, 2016. Review of book—*Dirt: A Love Story*, edited by Barbara Richardson.

INDEPENDENTLY PUBLISHED BOOKS

Norwood, F. Bailey. 2012. *Essence: Poetry for Modern Stoics*. Available at Amazon.com.

Norwood, F. Bailey. 2012. *Matrona's Four Children: A Tale of Harmony and Discord*. A historical and economic fiction. Available at Amazon.com.

TED^x TALKS

A Class Worthy of Netflix. 2015. <https://www.youtube.com/watch?v=X6hXQlObRtw>

POPULAR PRESS PUBLICATIONS

Norwood, F. Bailey, Brianna Domnick, Katie Smithson, and Jody Campiche. June 6, 2016. “Low-carb dieters love poultry.” *Feedstuffs*. Page 17.

Norwood, F. Bailey and Jayson L. Lusk. February/March 2013. “Animal Welfare and Food Safety.” *Food Safety Magazine*. Cover Story.

Corbin, Max, Jayson L. Lusk, and F. Bailey Norwood. May 18, 2012. “Nationwide stall ban likely?” *Feedstuffs Foodlink*.

Norwood, F. Bailey, Brian Briggeman, and Shida Henneberry. “The Importance of the Job Interview.” *Feedstuffs*. 79(54) (December 31, 2007):17—Senior authorship shared.

Norwood, F. Bailey and Jayson L. Lusk. Twenty minute radio interview on farm animal welfare. *Agritalk*. November 27, 2007.

Norwood, F. Bailey. “Lessons Abound on Animal Welfare Issue.” *Published in the following sources: FBNews, Farm and Ranch Guide, The Voice of Agriculture, North Dakota Farm Bureau Information Center, Maine Farm Bureau Press Release, Julie's Fresh Air, Shelby County News, Capital Press, and others.* November-December, 2007.

Norwood, F. Bailey. “Three Important Lessons From Farm Animal Welfare Survey.” *American Farm Bureau Newsletter* and *American Farm Bureau Radio Segment Release*. November, 2008. *FarmWeek*. “Study Reveals Consumer Views on Animal Welfare.” *Illinois Farm Bureau*. September 26, 2007.

Norwood, F. Bailey, Jayson L. Lusk, and Robert W. Prickett. “Consumers Share Views on Farm Animal Welfare.” *Feedstuffs*. 79(42) (October 8, 2007): 14-16.

F. Bailey Norwood and Ashley Warrick. “Methods for Discovering a Candidate's Attributes.” *AgCareers.com Newsletter*. June 13, 2007.

Norwood, F. Bailey and S. R. Henneberry. January 30, 2006. “Employers Rank What They Seek for a New Hire.” *Feedstuffs*. 78(5):16.

Norwood, F. Bailey and Jan Chvosta. January 10, 2005. “Unintended Results from Phosphorus Rules Shown.” *Feedstuffs*. 77(2):12.

Norwood, F. Bailey, Ryan Luter and Raymond Massey. January 14, 2005. “Crop Producers Express Willingness to Pay for Manure.” *Feedstuffs*. 77(4):25.

Norwood, F. Bailey, Ryan Luter and Raymond Massey. May/June, 2005. “Generating Revenue from Manure.” *Manure Manager* magazine.

TEACHING EXPERIENCE

2015-present: AGE 4990-503—Farm to Fork: A Panoramic View of Agriculture

2003-present: AGECE 4213—Advanced Quantitative Methods in Agricultural Economics
2009-present: AGECE 1113—Introduction to Agricultural Economics
Summer of 2011: Two week course on valuation and discrete choice econometrics to faculty members from the Universidad Autonoma Chapingo, Mexico.
2003-2008: AGECE 3333—Agricultural Marketing and Price Analysis
2000-2002: Taught introductory micro and macroeconomic courses as graduate student at North Carolina State University

CREATIVE PROFESSIONAL SERVICE

Creator and Editor of the SS-AAEA Journal of Agricultural Economics—an undergraduate journal for outstanding agricultural economics research, designed largely as an outlet for papers submitted to the *SS-AAEA Undergraduate Paper Competition*.
Creator and Editor of *Feedstuffs Companion*—an online section of *Feedstuffs* reserved for undergraduate student authors. No longer in production.

INTERVIEWS AND POPULAR PRESS ARTICLES ABOUT RESEARCH

Mangu-Ward, K. December 5, 2007. "You = 11,500 Sheep." Reason Online.
Humane Society of the United States. October 19, 2007. "Survey Says: Americans Care About Farm Animals." *Factory Farming Campaign News*. www.hsus.org.
Arnot, Charlie and Cliff Gauldin. October 8, 2007. "Survey Reflects Dim View of Gestation Crates." *Feedstuffs*. Hog Industry Insider. *Feedstuffs*. 79(42): 22-23.
Reeder, Janet F. January 21, 2007. "Agriculture Economists Study Consumer Buying Preferences." Stillwater NewsPress. Finance. E3.
Pork News Source. July 21, 2010. "Animal Welfare: Will Consumers Pay Extra?"
Midday. July 25, 2016. "The Economics of Farm Animal Welfare." National Public Radio. Guest on show.

PROFESSIONAL AND UNIVERSITY SERVICE

Book and Media Review Editor for the *American Journal of Agricultural Economics* (2016-present).
Associate editor of the *Agronomy Journal* (2015).
OSU General Education Task Force (2011-2012).
Advisor for the Student Section of the American Agricultural Economics Organization, 2004-2007 & 2010.
Member of departmental curriculum committee, 2009-present.
Member of departmental scholarship and banquet committee, 2009-present.
Served on the AAEA Teaching Award Committee (member: 2009, chair: 2010).
Director, Western Association of Agricultural Economics (2005-2006).
Aggie-X Advisor (2005-2006).
Academic Bowl Team Co-Coach (2005-2008).
Editor, SS-AAEA Journal of Agricultural Economics. 2007-2008, 2010

INVITED SPEAKING ENGAGEMENTS

Invited Speaker - Seminar titled *Uses and Challenges of Statistics in Economics*, given to the Department of Statistics at Oklahoma State University on October 29, 2010.

Invited Speaker - ADSA-PSA-AMPA-CSAS-ASAS Joint Annual Meeting. July 11-15, 2010. Denver, Colorado.

Invited Seminar Speaker - Animal Legal Defense Fund Conference. April 9-11, 2010. Harvard University.

Invited Workshop Speaker - Institute for Teaching and Learning Excellence, Oklahoma State University. Department of Agricultural Economics at the University of Nebraska. December, 2008.

Invited speaker at the 2007 Alabama Farm Bureau Federation. Speak titled, "The Farm Animal Welfare Debate."

Seminar speaker for the Department of Animal Science at Oklahoma State University. March, 2007.

National Institute for Animal Agriculture Annual Conference. 2008. Speak titled, "Talking to Consumers about Farm Animal Welfare."

CONFERENCE PROCEEDINGS AND POSTER PUBLICATIONS

Neilson, M. M., D. VanOverbeke, S. Depue, J. Lusk, B. Norwood, R. Ramanathan, S. Howard, G. Mafi. "Consumer preference of ground beef patties with varying percentages of finely textured beef." *Meat Science*. Abstracts from the American Meat Association's 68th Reciprocal Meat Conference, Lincoln NE. Page 111.

F. Bailey Norwood. Paper and slides on consumer demand for farm animal welfare improvements. ADSA-PSA-AMPA-CSAS-ASAS Joint Annual Meeting. July 11-15, 2010. Denver, Colorado.

Lusk, Jayson and F. Bailey Norwood. "The Dual Nature of Choice: When Consumers Prefer Less to More." Presented at the Southern Association of Agricultural Economists Annual Meeting in Mobile, AL. 2007.

Lusk, Jayson and F. Bailey Norwood. "Social Desirability Bias in Willingness-to-Pay for Products with Normative Attributes." Presented at the American Agricultural Economics Association Meeting in Long Beach, CA. 2006.

Norwood, Bailey and Shida Rastegari Henneberry. "Employers' Preferences for Recent College Graduates." Symposium. Western Association of Agricultural Economists Annual Meetings. June, 2005. San Francisco, California. Presenter, Organizer, and Moderator.

Norwood, Bailey. "Less Choice is Better, Sometimes." Presented at the American Agricultural Economics Association Meeting in Providence, RI. 2004.

Winn, Chris, Chanjin Chung, Bailey Norwood and Clem Ward. "Surveying the Feasibility of a Voluntary Beef Checkoff." Presented at the American Agricultural Economics Association Meeting in Denver, Colorado. 2004.

Luter, Ryan, Bailey Norwood and Raymond Massey. "Substitutability of Livestock Manure for Chemical Fertilizer." Presented at the American Agricultural Economics Association Meeting in Denver, Colorado. 2004.

Chvosta, Jan, Kelly Zering and F. Bailey Norwood. "Blame it on the Weather: Cost and Design of Manure Management under Extreme Weather Conditions on North Carolina Swine Farms." Presented at the 2004 Southern Agricultural Economics Association Meeting in Tulsa, Oklahoma. 2004.

Norwood, Bailey, Jayson Lusk, and Wade Brorsen. "Model Selection for Limited Dependent Variables: Better Statistics For Better Steaks." Proceedings of the NCR-134 Conference of Applied Commodity Price Analysis, Forecasting, and Market Risk Management, 2004.

- Norwood , Bailey and Jan Chvosta. "Comparing Alternative Swine Waste Management Technologies: Economic Considerations and Examples From North Carolina." Presented at the Second International Swine Housing Conference. 2003. Durham, North Carolina.
- Norwood , Bailey and Jan Chvosta. "Are Phosphorus-Based Applications of Livestock Manure Environmentally Friendly?" Presented at the Second International Swine Housing Conference. 2003. Durham, North Carolina.
- Murphy, Beth, Bailey Norwood, and Michael Wohlgenant. "Do Economic Restrictions Improve Forecasts?" Presented at the 2003 Southern Agricultural Economics Association Meeting in Mobile, Alabama. 2003.
- Norwood , Bailey, Matthew Roberts, and Jayson Lusk. "How Are Crop Yields Distributed?" Presented at the American Agricultural Economics Association Meeting in Long Beach, California. 2002.
- Norwood , Bailey, Matthew Roberts, and Jayson Lusk. "A Comparison of Crop Yield Distribution Selection Criteria." Presented at the Southern Agricultural Economics Association Meeting in Orlando, Florida. 2002.
- Norwood , Bailey and Michele Marra. "Should Estimates of Pesticide Marginal Products be Negative?" Presented at the Southern Agricultural Economics Association Meeting in Orlando, Florida. 2002.
- Norwood , Bailey, Peyton Ferrier, and Jayson Lusk. "Model Selection Using Likelihood Functions and Out-of-Sample Performance." Proceedings of the NCR-134 Conference of Applied Commodity Price Analysis, Forecasting, and Market Risk Management , 2001.
- Norwood , Bailey, Jayson Lusk, and Peyton Ferrier. "Hypothesis Testing Using Numerous Approximating Functional Forms." Proceedings of the NCR-134 Conference of Applied Commodity Price Analysis, forecasting, and Market Risk Management , 2001.
- Fackler, Paul and Bailey Norwood. "Forecasting Crop Yields With Condition Indices." Proceedings of the NCR-134 Conference of Applied Commodity Price Analysis, Forecasting, and Market Risk Management, 1999.
- Norwood , Bailey and Ted C. Schroeder. "A Preview of the Usefulness of Placement Weight Data." Proceedings of the NCR-134 Conference of Applied Commodity Price Analysis, Forecasting, and Market Risk Management, 1998.

GRANTS AND CONTRACTS

- Consumer Preferences for Farm Animal Welfare. Principal Investigator. \$200,000.
- Value of College Graduate Attributes. Principal Investigator. \$4,000.
- Implementing State Specific Phosphorus Indices. Principal Investigator. \$47,021.
- Antibiotic Drug Use in Livestock Production: Effects of a Ban on Producers, Consumers, and Trade. Principal Investigator. \$57,887.

MASTER'S THESIS COMMITTEE CHAIR (8 STUDENTS)

- Ryan Luter, 2005.
- Chris Wynn, 2005.
- Rob Prickett. 2009.
- Lacey Siebert. 2009.
- Mary Wilson. 2010.
- Max Corbin. 2011.

Lance Gagelman. 2015.

Molly DePue. 2015.

MASTERS THESIS COMMITTEE MEMBER (14 STUDENTS)

Cathy Herron. 2005.

Curt Stock. 2004.

Jonathan Hornung. 2004.

Lewis Cunningham. 2004

Kellie Strawn. 2008.

Natalie Wilson. 2008.

Brenna Ellison. 2009.

Savannah Kelso. 2012.

Carra Whitmore. 2011.

Tyler Klein. 2011.

Trey Malone. 2013.

Michael Van Den Bossche. 2014.

Aaron Ates. 2015.

Cassidy Griffith. 2015.

PH.D. DISSERTATION COMMITTEE MEMBER (5 STUDENTS)

Rita Carriera. 2004.

Baltazar Prado. 2006.

Davis Marumo. 2007.

Bharath, Arunachalam. 2008.

Brenna Ellison, 2012.

Trey Malone, current.

UNDERGRADUATE PAPERS CONDUCTED UNDER MY SUPERVISION

Mason, Ashley. May 3, 2010. "Beef Safety Should Be Kept In Perspective." *Feedstuffs*. 82(22):8.

Ringdahl, Rachel. 2008. Changing Minds About Farm Animal Welfare. *Feedstuffs Companion*.

Brookman, Katy. 2008. Price Premiums for Branded Beef at Grocery Stores? *Feedstuffs*

Companion. 2(1)—*Paper bestowed Katy with the Feedstuffs Scholar Award*.

Cook, Carol. 2008. Do Market Advisory Services Benefit Farmers? *Feedstuffs Companion*. 2(1).

Griffin, Shea. 2008. "Employer Demand for College Graduates with High Grades ." *SS-AAEA Journal of Agricultural Economics*. 2(4).

Johnson, Myriah. 2008. "The Profitability of Preconditioning Calves in Oklahoma Over Ten Years." *SS-AAEA Journal of Agricultural Economics*. 2(5).

Wilson, Mary. 2007. "Humane Label on Meat Not as Important as "Natural" Label, Consumers Say." *Feedstuffs Companion*. 1(1)—*Paper bestowed Mary with the Feedstuffs Scholar Award*

Wilson, Mary. February 18, 2008. "Natural, Humane Labels Studied." *Feedstuffs*.

Taylor, Charlie. 2007. "High Corn Prices Affect Winter Grazing." *Feedstuffs Companion*. 1(1).

Branch, Christopher and Clayton Smith. 2007. "Who Should Certify Traceability of U.S. Beef?" *Feedstuffs Companion*. 1(1).

Cheek, Lindsey and Patrick Stein. 2007. "What Motivates Consumers to Purchase Organic Beef?" *Feedstuffs Companion*. 1(1).

- Gallaway, Randis and Daniel Johnson. 2007. "The Importance and Unimportance of Grades." *Feedstuffs Companion*. 1(1).
- Gallaway, Randis and Daniel Johnson. March 31, 2008. "How Important are Those College Grades?" *Feedstuffs*.
- Curry, Andrea. December 12, 2007. "How Important Are Grades in College?" *AgCareers.com Newsletter*.
- Prickett, Robert. 2007. "Does Attractiveness Increase Sales Productivity?" *SS-AAEA Journal of Agricultural Economics*. 1(1).
- Cheek, Lindsey . 2007. "The Effect of Social Desirability Bias on Willingness-To-Pay for Organic Beef." *SS-AAEA Journal of Agricultural Economics*. 1(6).